



bank. learn. excel.

2020 Annual Report



3101 Montvale Drive
Springfield, IL 62704

217-528-2642
www.iecumember.org



REPORT OF BUDGET COMMITTEE

VISA **\$31,400**
was paid out in VISA Cash Rewards to our members

Our 2020 Budget was conservatively set to accommodate for the new headquarters and a loss on the sale of the 8th Street building, forecasting net income of \$323,651. When COVID hit, we remained in tune to the challenges, meeting them head on. Despite seeing a reduction in income we ended the year exceeding our projected net income by 46%, posting \$473,049.

Our members have always deserved low rates, low fees and dividend rates that reflect their loyalty to IECU. In March 2020 we offered a 3 month Certificate of Deposit at 3.101% to celebrate our move to 3101 Montvale Drive. When the maturity date of June came, we were able to continue offering an above market rate and members took advantage of our 8 month CD special at 2.00%. We have budgeted to offer another special in 2021 with hopes it becomes an ongoing way for IECU to reward our members.

Using our resources to impact lives in Springfield and the surrounding communities remains a priority. In 2020, we were pleased to partner with Neuhoff Media to support their micro pantry. We held a Shred Event, serving several hundred members who generously donated thousands of food items, filling the pantry several times over. And like many, our lives were shaken by the racial tension and events of 2020, IECU met with our local Black Lives Matter leaders and made a small donation to support the work they do in bringing citizens and members of the Springfield Police Department together.



REPORT OF SUPERVISORY COMMITTEE

The main responsibilities of the Supervisory Committee are to see that the Credit Union is being operated in a sound financial manner, and to ensure an annual CPA Audit is conducted by an outside auditor. The Supervisory Committee meets at least once a quarter in order to carry out its duties and responsibilities, including reporting to the full Board at the regular monthly meetings.

For 2020, the independent CPA firm of Lively, Mathias, Hooper & Noblet performed the external audit. Auditors from this firm conducted the audit for the year ending September 30, 2020, and their findings have been presented to the Supervisory Committee. IECU maintained a strong balance sheet for 2020, and will continue to monitor performance and make improvements for the benefit of the members.

REPORT OF MEMBERSHIP COMMITTEE

The Membership Committee has the responsibility of acting upon all applications for membership and submitting a report of its actions at each Board of Directors meeting.

During 2020, 706 new accounts were opened resulting in the number of active members standing at 7,330 as of December 31.

REPORT OF CREDIT MANAGER

The Credit Manager has the responsibility of general supervision of all loans and lines of credit to members. During 2020 there were 1,223 loans disbursed in the amount of \$26,263,590.

Outstanding Loans as of December 31, 2020

Consumer Loans	\$43,512,889
Visa Loans	\$2,188,596
Mortgage Loans	\$7,091,253
<u>TOTAL :</u>	\$52,792,738

Statement of Financial Condition

<u>ASSETS</u>	<u>December 31, 2019</u>	<u>December 31, 2020</u>
<i>Loans to Members</i>	48,020,840	52,792,738
<i>Reserve for Loan Losses</i>	(481,919)	(464,498)
<i>Cash</i>	825,964	2,406,765
<i>Investments</i>	13,473,660	11,535,214
<i>Furniture & Equipment</i>	215,942	232,895
<i>Buildings & Land</i>	1,751,943	1,827,702
<i>Accrued Income</i>	137,846	139,801
<i>Prepaid Expenses</i>	250,994	352,963
<i>Deposit: NCUSIF</i>	511,881	584,436
<i>Other Assets</i>	603,795	671,499

Total Assets	\$65,310,946	\$70,012,794
---------------------	---------------------	---------------------

<u>LIABILITIES</u>		
<i>Accounts Payable</i>	5,349,920	1,936,334
<i>Accrued Dividends</i>	33,848	10

TOTAL LIABILITIES	\$5,383,768	\$1,936,344
--------------------------	--------------------	--------------------

<u>SHARES</u>		
<i>Shares</i>	30,398,672	34,484,350
<i>Share Drafts</i>	8,450,116	10,470,431
<i>Money Market</i>	4,661,977	5,140,487
<i>Certificates</i>	9,751,891	10,843,610

TOTAL SHARES	\$53,262,656	\$60,938,878
---------------------	---------------------	---------------------

<u>NET WORTH</u>		
<i>Regular Reserve</i>	1,329,372	1,329,372
<i>Undivided Earnings</i>	5,335,150	5,808,199

TOTAL NET WORTH	\$6,664,522	\$7,137,572
------------------------	--------------------	--------------------

Total Liabilities, Shares, and Net Worth	\$65,310,946	\$70,012,794
---	---------------------	---------------------

2020 Strategic Financial Goals

	Actual 2020	Goal for 2020	Actual 2019
<i>Membership Growth</i>	- .78%	1.50%	1.85%
<i>Asset Growth</i>	7.20%	2.00%	12.06%
<i>Loan Growth</i>	9.94%	1.50%	17.77%
<i>Loan to Share</i>	86.63%	90.00%	90.16%
<i>Return on Assets</i>	.70%	0.50%	0.87%
<i>Net Worth</i>	10.19%	10.50%	10.18%

Dear Members,

I don't know if there was a credit union staff more excited for 2020 than ours. Our newly renovated headquarters was beautiful and we couldn't wait to show it off. And then, in mid-March, the governor ordered a shelter in place, and all of our lives changed. Not only would we no longer be hosting a grand opening celebration or meetings and events in our spacious community room, we would go weeks without seeing each other and our precious members.

Thankfully, our community and country are slowly returning to a new normal as vaccinations and herd immunity are reducing the infection rates. And while we mourn the lives lost to COVID-19 over the last year, we remain grateful that IECU continues to be a bright spot in the lives of our staff and members. Celebrating with those who have reached a savings goal, processing a loan for that new car or walking through the mortgage process with a first-time home buyer, we never take for granted that you allow us to be part of your lives.

As we look forward to 2021, we plan to celebrate our new building, while also working toward making great improvements to our digital and online presence. Online chat, texting, a new and improved mobile app, and an increase in staff count to answer phone calls are all on our plate for this year.

You banking with us is the highlight of our day! Thank you for allowing us to serve your financial needs.

Jody Dabrowski
Chief Executive Officer

President's Letter

LEADERSHIP



Officers & Leaders:

Jody Dabrowski, President & CEO
Mark Fanale, Branch Operations Manager
Gaspere Gallina, Lending Manager
Paul Gaumer, Chief Operations Officer
Allison Hetzler, Project Manager

2020-2021 Board of Directors:

Shelia Boozer
Richard Bowen, Jr.
Richard Egelston
Laura Jordan
Cinda Klickna
Jim Korte
John Meyer
Daryl Morrison
Kathy Sanders
Jeff Vose
Tiffany Williams

2021 ANNUAL MEETING ORDER OF BUSINESS

Determination of Quorum
Reading and Approval of the Minutes of the Last Meeting
Report of the Chairman
Report of the President
Report of the Credit Committee
Report of the Supervisory Committee
Report of the Membership Committee
Report of any Amendments to the Bylaws Adopted by the Board
Unfinished Business
New Business